



Healthy Smile
Healthy Heart

Frequently Asked Questions

Dental Office Blood Testing HS CRP, HB A1C, Lipid Testing

1) Why should I be offering blood testing in my dental office?

Studies have shown a direct link between the condition of your gums and numerous diseases. With a simple blood test, dentists now have the opportunity to provide a new level of patient care. Now a trip to the dentist office can help those who may have undiagnosed diabetes, high cholesterol, or heart disease. There are already hundreds of dental offices joining in this new trend.

2) Do I need any special certification to perform these tests?

No special license is required to perform the tests. All tests are FDA cleared or CLIA waived.

3) Do I need any special training?

No. All tests come with easy to read instructions ; however, New Line Medical, Inc. can also have one of our sales reps do an in-office training with your staff.

4) Are these tests available for Insurance Reimbursement?

All tests come with a CPT code. Only tests prescribed by a physician are available for reimbursement. Insurance determines if the specified diagnosis code (ICD-9) warrants reimbursement for the laboratory procedure.

5) How long does it take to receive my order?

All orders will ship within 24 hours.

6) Can I order Online?

Yes, you can order at www.NewLineMedical.com or call 800-452-8909.

7) What are the expiration dates on the tests?

All tests are good for 3-5 years and require no refrigeration.

8) Is fasting required for all tests?

No. Only the Cholesterol Panel requires a fasting period.

9) Are there any additional costs to the Dentist? To the Patient?

No. All test processing and return mail are included.

10) How can my dental practice get started?

Contact customer service at New Line Medical at 800-452-8909 to set up your in-office training.

New Line Medical, Inc.
(800) 452-8909
www.NewLineMedical.com